



SBRI Healthcare

Small Business Research Initiative Competition 27 Briefing Event

Chaired by:

Michelle Edye, Senior Programme Manager, SBRI Healthcare



Health Innovation Network



Agenda

Time	Topic	Presenters
9:30 -9:35	Welcome and introductions	Michelle Edye, SBRIH PMO
9:35 - 9:50	Introduction and overview of the SBRI Healthcare Programme and Competition 27	Charmaine Mulligan, SBRIH PMO
9:50 - 9:55	Introduction to NHS England's Digital Innovation Team	Katharine North, NHSE DIT
9:55 - 10:15	Digital Therapeutics for work-related mental health - overview of the priority areas	James Woollard, NHSE
10:15 - 10:35	Q&A session	All (particularly James Woollard)
10:35 - 10:45	The Health Innovation Network	Helen Hoyland, HIYH
10:45 - 10:55	The application and assessment process	Rebecca Stevens, SBRIH PMO
10:55 - 11:25	Q&A session	All
11:25 - 11:30	Closing remarks	Michelle Edye, SBRIH PMO









Housekeeping

- Thank you all for taking the time to join
- Feel free to ask questions in the Q&A box as we go along, and we will answer them in the Q&A sessions
- Please flag any technical issues in the chat
- The slides and the recording will be uploaded on SBRI Healthcare website
- For further enquiries: sbri@lgcgroup.com







Overview of SBRI Healthcare

Presented by:

Charmaine Mulligan, Senior Programme Manager, SBRI Healthcare



About SBRI Healthcare

- Pan-government, structured process enabling the public sector to engage with innovative suppliers
- AAC programme managed by LGC Group & supported by the Health Innovation Network (HIN)



Improve patient care



Increase efficiency in the NHS



Enable the NHS to access new innovations through R&D that solve identified healthcare challenges and unmet need



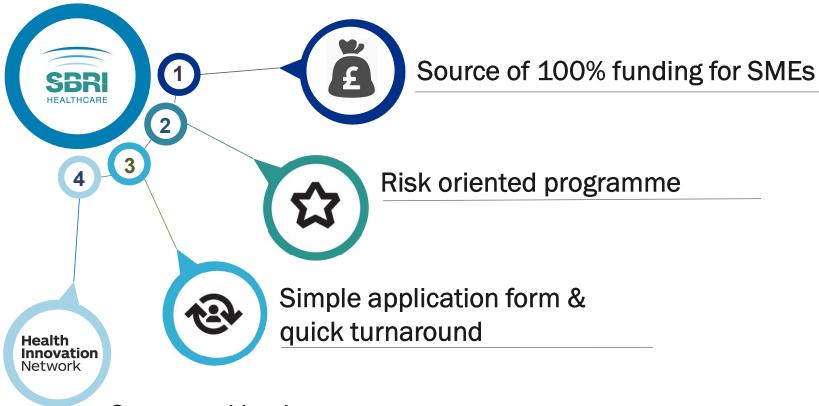
Bring economic value and wealth creation opportunity to the UK economy











Supported by the Health Innovation Network









Portfolio snapshot



333 supported











Portfolio snapshot





zılıco Dentistry, Oral Health & Oral











ABTRACE / Monte

HUMA

healum

avatr 🙏







NHS South West London

NHS







braininhand

CYP mental



Portfolio snapshot



108
Companies with commercial

revenues







£98m+
revenue generated



£719m+

Private investment leveraged

2,874

jobs created/retained



2,515

New collaborations established

>11.2m

patients involved through sales and trials

30,773

Sites accessed through trials or sales



Health Innovation Network





Support

Support

PRE-COMPETITION

Launch webinars, drop-in sessions and clinics

IN-COMPETITION

Webinar support on: what a good application looks like, Patient and Public involvement, commercialisation, IP, finance, impact, tailored sessions etc

NICE Metatool

IN-PORTFOLIO

Investment readiness programme, showcase events, webinar series on regulatory landscape, roadmap to the NHS, health economics, DTAC, peer to peer support, women in Healthtech Leadership programme

IMPACT



UK









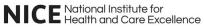


























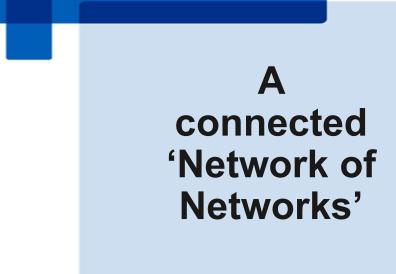








The Health Innovation Network





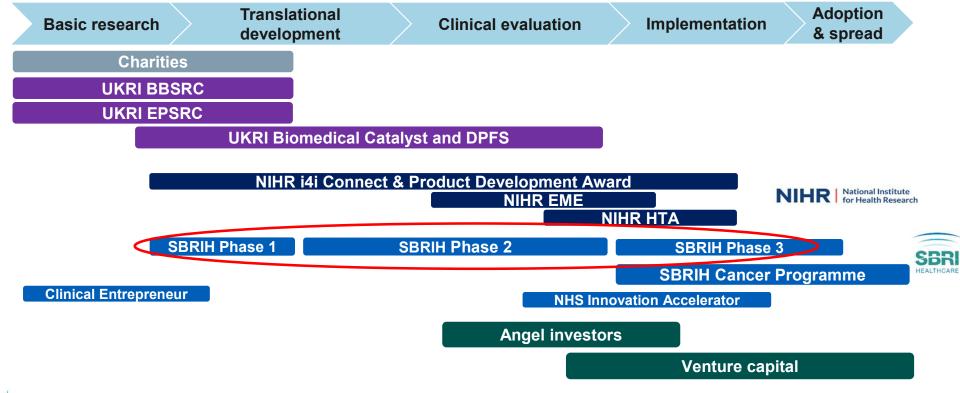








Funding landscape







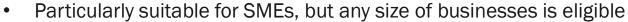




SBRI Healthcare competitions



Themed competitions to address identified unmet NHS challenges across early and late stage of innovation





- Other organisations from public and third sectors (including charities) are eligible as long as the route to market is demonstrated
- Based anywhere in Europe



This competition welcomes applications across the development process

12 months, up to £200K, NET









Competition 27 expected exit points

From testing the technical and commercial feasibility to generating evidence in real world settings:

- Demonstrated technical feasibility and minimum viable product developed
- Evidence gathered towards regulatory documentation
- Demonstrated impact that the proposed technology / solution or project would have on the care pathway it is intending to operate in
- Implementation plans and model for potential regional and national scale up
- Clear identification of barriers and enablers to implementation and scaling up
- Market validation on proposed users and strategy for commercial viability and scalability
- Engagement with relevant partners and key stakeholders (including PPIE) to achieve a sustainable spread of the proposed innovation
- Business plan developed
- Health inequalities impact assessment and steps towards equality, diversity and inclusion, and commitment to reduce inequalities
- Steps towards the carbon neutral strategy and objectives for the NHS









Competition 27:





Challenges

- 1. Digital interventions targeting work-related risk factors facing working age population (aged 16-64) with mental health problems in employment, that provide rapid support to individuals to help them **remain in work**
- 2. Digital interventions that specifically tackle barriers to work facing unemployed working age individuals (aged 16-64) with mental health problems, to support individuals to **return to work or gain employment**
- 3. Digital interventions targeting workplace issues/barriers facing working age population (aged 16-64) from **disadvantaged communities** with mental health problems, to support individuals attain, remain or return to work

Competition Web Page
Challenge Brief
Guidance for Applicants









Digital Innovation Team, NHS England

Presented by:

Katharine North
Senior Digital Innovation Manager, NHS England



Health Innovation Network



Digital Innovation Team (DIT), NHS England



Putting innovative tech in the hands of people to support longer and healthier lives

DIT sits within Innovation, Research, Life Sciences and Strategy (IRLSS)

IRLSS collaboratively work with patients, staff, industry and funders to transform patient care through innovation and research activities

DIT focus on identifying emerging digital innovations and developing delivery approaches to scale adoption of high priority innovation to tackle health pressures and help people live longer, healthier lives

Programmes of work includes Digital Therapeutics (DTx) - subset of digital health technologies that are evidence-based to prevent, manage, or treat a medical condition or disorder

Opportunity to drive innovations in targeting 'Health and Work' to improve patient outcomes, reduce economic inactivity and support economic growth









The impact of health on work

More working-age people are reporting long-term health conditions

- One in three employees currently have a long-term health condition
- Two of the most common causes of sickness absence: mental health and musculoskeletal (MSK) conditions
- 1.35 million working age people are out of work due to depression, bad nerves or anxiety and this is rapidly rising among younger adults (aged 16 – 34)
- MSK is the second biggest cause of sickness absence with 28 million working days lost each year

Why work matters for health

 Evidence shows that good work improves health and wellbeing across people's lives and protects against social exclusion

Rising ill-health and economic inactivity because of long-term sickness, UK: 2019 to 2023 - Office for National Statistics

Musculoskeletal Health: a 5 year strategic framework for prevention across the lifecourse (publishing.service.gov.uk)











Driving innovation in mental health



Driving promising digital innovations which target improvement in work-related challenges facing people with poor mental health and support people to return or remain in work

SBRI Competition 27

Awarding up to £200k (NET, excluding VAT) per innovation for up to 12 months

Innovators are expected to generate and evaluate the proposed concept by integrating an evaluative approach to the viability, desirability, and feasibility of a product.

This will demonstrate the potential effectiveness, value and applicability of the proposed approach for potential users.











Work-related digital innovations for individuals with poor mental health

Presented by:

Dr James Woollard National Specialty Advisor for Digital Mental Health, NHS England Consultant Child and Adolescent Psychiatrist



Health Innovation Network



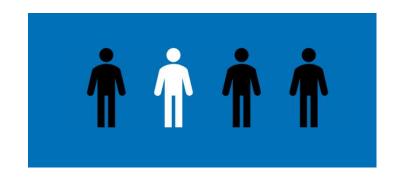
Mental health matters

Mental health is just like physical health: everybody has it and we need to take care of it

Good mental health means being generally able to think, feel and react in the ways that you need and want to live your life. But if you go through a period of poor mental health, you might find the ways you're frequently thinking, feeling or reacting become difficult, or even impossible, to cope with

Mental health problems include depression, bipolar disorder, psychosis and anxiety disorders

Information and support - Mind



In any one year, **1** in **4** of us will experience a mental health problem









Mental ill health is rapidly rising

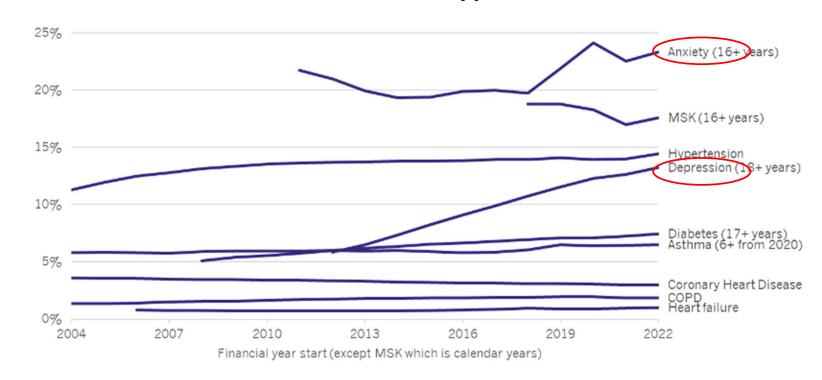
Prevalence of health conditions by year

Prevalence of depression has increased from 5.8% (2012) to 13.2% a decade later in 2022

In the poorest communities, depression rate is twice as high

Independent investigation of the NHS in England - GOV.UK (www.gov.uk)











Inequalities in mental health



LGBT+ have higher rates of mental health problems



Black adults are least likely to receive mental health treatment



People in the criminal justice system are more likely to suffer mental ill health



80% of adults with autism have at least 1 mental health condition



Higher rates of mental health problems in homeless



Black British groups are more likely to suffer from mental ill health



Deaf people are twice as likely to experience mental health difficulties



85% of **older people** with depression receive no NHS support



People living with physical or learning disabilities are more likely to experience poor mental health

Mental health inequalities: factsheet - Centre for Mental Health



Health Innovation Network Local change, national impact https://www.gov.uk/government/pu blications/health-mattersreducing-health-inequalities-inmental-illness/health-mattersreducing-health-inequalities-inmental-illness





Impact of mental ill health on work

Number of people out of work due to long term health condition

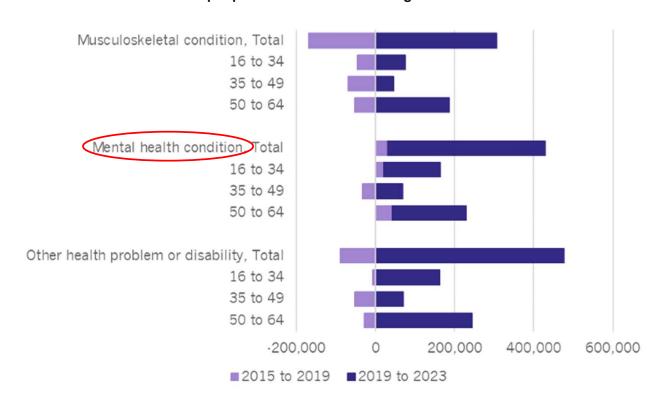
Significant increase of people who are out of work due to mental health conditions compared to prepandemic levels

20–34-year-olds out of the workforce reporting a work-limiting mental health condition has more than doubled

100,000 more 50–64-year-olds report work-limiting mental health than a decade ago

Independent investigation of the NHS in England - GOV.UK (www.gov.uk)











The impact of work on mental health

To feel good at work we all need the following:

AUTONOMY

The power to make decisions for yourself

MASTERY

Great skill in a particular job or activity

PURPOSE

Feeling of having a reason for what you do



Many people find that working is good for their mental health. A job can help you look after your mental health by providing:

- a source of income
- a sense of identity
- contact and friendship with others
- a steady routine and structure
- opportunities to contribute and gain skills



We work closely together as a team and being part of that gives me a sense of self-worth and builds my self-esteem.





Sometimes work can have a negative effect on your mental health, this could be due to:

- workplace stress
- poor relations with your colleagues
- doing a certain type of work (not having autonomy, mastery or purpose)
- experiencing stigma because of your mental health problem



I was proud of my ability to keep my anxiety hidden from my colleagues and saw it as a sign of strength. Until the day it became impossible.



How to be mentally healthy at work - Mind









A day in the life of John

9am



10am



11am

3pm



12am



John struggles with travel at peak times due to crowds. He has a lot of worries at home to deal with, and so feels anxious when he enters the office in the morning.

John meets with a **customer**;

he feels **anxious** when talking

to her as she makes him feel

job, but that's another thing

unsafe. He wonders if he

He has a meeting with his line manager and is worried about his performance. He feels low but is not sure if he can confide in them, if he will be perceived as weak or lose his job.

He has a quick tea with a

long time, which helps to

on his mind.

calm him down by talking

John has a report to finish but feels overloaded due to his mental health being worse today. He cannot focus and is worried about asking others in the team for help.

He has carer **responsibilities** for his parents and needs to go to check on them in his lunch hour. He did not eat anything or take a rest then, as he did not have the time.

1pm

to do.



2pm

should try and find a different through all the things he has



John tries to concentrate to colleague he has known for a finish his report, he does not cope well under pressure.

4pm



He juggles finishing his report with numerous work phone calls. He gets irritated at one colleague as he panics trying to get his work done on time.











The potential of digital as an option for people with poor mental health

Barriers to support

People in work or who juggle numerous responsibilities may find accessing current F2F services difficult and **inconvenient**

Waiting times may lead to help and **support not being** available when someone needs it

Those not in employment or the self-employed may **not know where to turn** for help

There is still a **stigma** attached to mental health and people may not feel comfortable disclosing their condition to their manager or work coach

Some may find current services **inaccessible** or **unsuitable** for them

Digital solutions



Available anytime, anywhere, providing help on demand, simple, **convenient** and easy to use



Rapid support to address work-stressors and tackle barriers to work by (e.g.) helping users to work through and plan for scenarios



Empowering employees, considering individuals' capability and motivation to manage confidence, knowledge and behaviours around mental health



Digital technology can enable **anonymity and** adds to **patient choice** between the F2F and digital option



Opportunity to tailor/**personalise** interventions targeting individuals, peer or organisational **support** (i.e. consider context of work ecosystem) to ensure intervention is effective









Impact of deprivation, education and digital literacy

Important to ensure **involvement of lived experience** and **accessibility** of digital innovations given the contribution of **deprivation** and **low digital literacy** to challenges with employment

Areas with the highest economic inactivity due to ill health are more deprived

People with no/low qualifications find it harder to move into employment which is exacerbated by having a health issue

Low educational attainment and limited digital skills are closely linked, with evidence showing that individuals with lower levels of education often have weaker digital capabilities

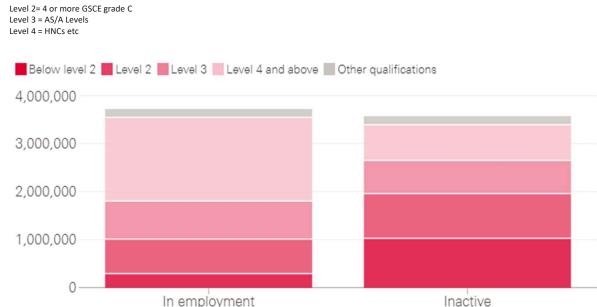
The digital skills gap is more pronounced among those from disadvantaged backgrounds

How can the next government improve the health of the workforce and boost growth? - The Health Foundation

231122-lloyds-consumer-digital-index-2023-report.pdf (lloydsbank.com)

 $\underline{GoodThings_EconomicImpactOfDigitalInclusion_2022.pdf}$

Number of people with health condition in/out of employment and level of qualification











Sub-challenge 1: Provide rapid support to individuals to help them remain in work

Work-related risk factors for those with mental health problems include (but are not limited to):

- Anxiety associated with the workplace environment and difficult conversations with customers, managers, or colleagues
- Feeling overloaded when faced with multiple work pressures, in combination with pressures from outside of work

Ask of innovators:

- New and better ways to effectively address workplacebased issues, to help individuals with mental health problems remain in the workforce
- End-users could be the individuals themselves or their employer











Sub-challenge 2: Support individuals return to work or gain employment

Individuals with poor mental health experience barriers to attain or return to work, particularly young people. These include:

- Anxiety around interaction with people and/or workplace environment
- Social and emotional issues
- Lack of confidence
- Being treated unfairly (experiencing stigma)
- Worrying about returning to work after a period of poor mental health
- Unsuccessful job applications reducing confidence

Ask of innovators:

- New and better ways to tackle barriers to work facing individuals with poor mental health that are unemployed, to support them gain or return to employment
- Include those out of work for long periods and where a career change is needed to better fit the individual's circumstances











Sub-challenge 3: Target disadvantaged communities to support individuals attain, remain or return to work

Individuals from ethnic minority or low-income backgrounds or areas of social deprivation experience worsening work-related mental health outcomes:

- Challenges created by poor mental health are pronounced in ethnic minority communities
- People in lower income households are more likely to have unmet mental health treatment requests
- High levels of inequality in access to, and experience of, current mental health care is evident for young people, the homeless, LGBTQ+
- People living with physical or learning disabilities can be more likely to experience poor mental health compared with the general population
- People with no/low qualifications find it harder to move into employment, which is exacerbated by having a health issue

Ask of innovators:

 New and better technology targeted at addressing the challenges facing these communities to support them attain, remain or return to work











Exclusions

The following innovations are already in use or out of scope:

Technology types

- Non-digital solutions
- Any technologies that negatively impact staff workloads and that require high upfront capital investment by clinical services
- Technologies for use by those under 16 years of age
- Solutions that will not easily integrate with NHS/community setting systems
- Technologies that will exacerbates health inequalities (including digital exclusion or data inequalities) and inequity of access to care
- Technologies that do not comply with GDPR policies.
- Innovations that are not co-designed with end users (i.e., developed without their direct input)
- Digital tools not underpinned by evidence-based behavioural change models (e.g.COM-B model)

Target audience / conditions

- Physical health innovations
- Innovations targeting comorbidities
- Innovations not specific for working-age young people, adults and older adults with mental health problems to support individuals return to or remain at work or gain employment (including general mental health innovation that are not specific to work-related issues/ barriers)

Existing interventions

- General symptom monitoring tools
- Wellness or wellbeing digital applications on healthy diet and/or physical exercising
- Mood diary or self-help, organiser apps, Employee Assistance Programmes (EAP), Mental Health First Aid
- General mental health improvement technologies used within NHS
 Talking Therapies services (e.g. Digitally Enabled Therapies which
 are tools which deliver a substantial portion of the intervention
 online and are delivered with the support of a clinician))









Q&A session- please do fire up any questions you might have in the Q&A box





Health Innovation Network Support

Presented by:

Helen Hoyland, Head of Commercial Innovation & Growth, Health Innovation Yorkshire and Humber

Accelerated Access Collaborative

Health Innovation Network



Transforming Lives Through Innovation

The HIN's role in supporting SBRI:

Work-related digital innovations for individuals with poor mental health

Helen Hoyland
Health Innovation Yorkshire & Humber

Health InnovationNetwork

'A network of networks'

Local expertise, national impact



Health Innovation Network

We support health and care teams to adopt innovations that will benefit patients



We support innovators to develop and safely deploy their innovations into the NHS

The Health Innovation Networks' Role



Improving Health



Reducing costs for the NHS



Driving growth and securing jobs



The Innovation Pathway



Health InnovationNetwork

The seven conditions for successful innovation adoption



Working with Health Innovation Networks



Identifying and understanding unmet needs



Identifying potential solutions with market analysis and due diligence



Supporting RWE and implementation of technologies



Sharing examples of best practice and benefits realisation across wider Health Innovation

Network



The HIN's support to SBRI applicants

Intelligence around local and regional healthcare priorities

Market awareness of emerging innovation and where there are gaps

Stakeholder engagement with regional experts to ensure that innovations align with key needs

Product review and development, including evidence and regulatory environment

Review of commercialisation plans/business model

The HIN's support to SBRI

Review of spread and scale approach/implementation feasibility – barriers and levers

Contributing to improvements in patient care in key priority areas.

Support with health economic evaluation

Dissemination of results

Support with procurement frameworks.

Support to applicants: What's our Offer

nber

- Application development advice
- Application review
- Market analysis and competitor awareness
- Project management support
- Patient Engagement advice
- Benefits and impacts

Transforming Lives Through Innovation



Sophie Bates
Sophie.Bates@yhahsn.com
info@yhahsn.com
https://www.healthinnovationyh.org.uk/

Assessment process and how to apply

Presented by:

Rebecca Stevens, Senior Programme Manager, SBRI Healthcare



Competition 27 assessment process

Application

Online - Application form and 3 min video pitch

Funding decision

Application ranking and NHS England ratification

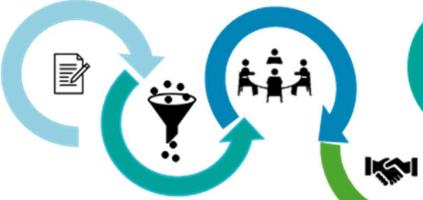
Projects start Up to £200K and

12 months



Problem identification & articulation of clinical need

NHS Long Term Plan, Strategic papers, KOLs, Industry, HINs, Patients



Assessment

Reviewed by pool of Clinical, Implementation, Technical and Commercial experts



Due diligence and contracting



Patients NHS access Sales









The assessment criteria

- 1. How well does the application address the challenge brief and does the proposed solution benefit patients, the NHS and/or Social Care Sector and the wider market? 20%
- 2. Are the project plan, deliverables and risk mitigation strategy appropriate? 15%
- 3. Is the product innovative, will it have a competitive advantage over existing and alternative solutions and are the arrangements surrounding the use and development of Intellectual Property appropriate? 15%
- 4. Does the proposed project have appropriate commercialisation and implementation plans? 15%
- 5. Does the proposed innovation have potential to enhance equity of access and does the project include consideration towards patient and public involvement? 10%
- 6. Does the proposed technology have potential to contribute to net-zero emission? 5%
- 7. Do the host organisation and project team appear to have the right skills and experience to deliver the project? 15%
- 8. Are the costs justified and appropriate? 5%









Work-related Digital Innovations for Individuals with Poor Mental Health





Competition launch	9 October 2024
Competition close	1pm, 13 November 2024
Assessment	November - December 2024
Contract awarded	February 2025

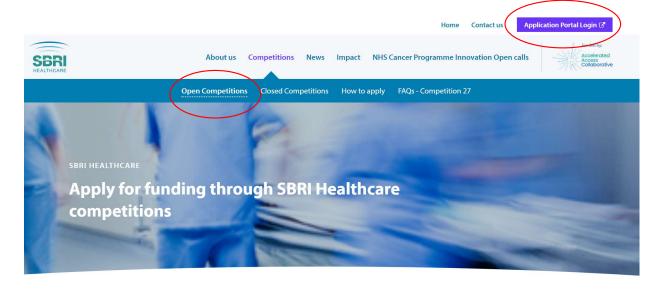








Application process – www.sbrihealthcare.co.uk



19 SEPTEMBER, 2024

Competition 27 - Work-related digital innovations for individuals with poor mental health

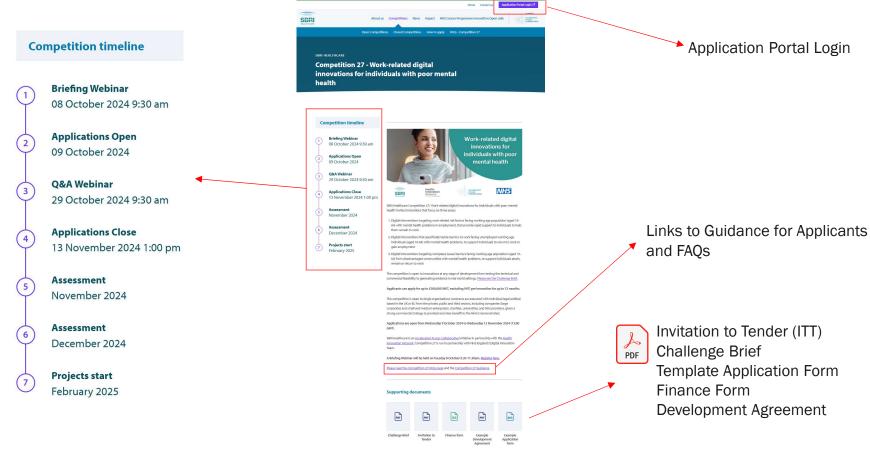








Competition documents











The Research Management System (RMS) Portal

Programme Management Office Research Management System

Existing Users		New users
Please log in to	access your account.	Please use your organisational email address to register. If you are a public reviewer or public co-applicant you may use your personal email address to register. Please select PPI representative for organisation and public reviewer/public co-
Email		applicant for Expertise/Position in the registration form. Please allow up to two working days for registration details to be reviewed, validated and approved.
Password		Register System Help 🕏
	Login	



Forgot Password?







Research Management System



Dr Team Mem

Welcome to Programme Management Office Research Management System, Dr Team Mem.

Home

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Feedback

Kindly take a moment to anonymously share your thoughts on your user experience through the System Feedback Form.

Please enter details of your CV

Please ensure that your details including your CV, are up-to-date as these are required for the submission of an application. You will not be able to edit this information directly from an application form. To edit your details go to My Details and complete the basic information and update your CV.

New Grant Application

To apply for funding from one of our grant streams click here.



You have...









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Open funding rounds

The table below shows all the funding rounds currently accepting applications.

Click More info to view additional information about each funding round.

Click Apply to access the online application form for the type of grant you wish to apply for.

Grant Type	Funding Round	Closing Date	More Info	Apply
SBRI Competition 27 SBRI Healthcare is an NHS England initiative that aims to promote UK economic growth while addressing unmet health needs and enhancing the uptake of best practices. We invite organisations to come forward to develop and test innovations that address specific NHS challenges.	SBRI Competition 27 - Work-related Digital Innovations for Individuals with Poor Mental Health		More info	Apply









Research Management System



SBRI Competition 27 -Work-related Digital Innovations for Individuals with Poor Mental Health 27947 Details...

₽ Introduction

- Section 1: Application Summary
- Section 2: Host Organisation Details
- Section 3: Plain English Summary
- Section 4: Project Plan
- Section 5: Team
- Section 6: Budget
- Section 7: Supporting information
- Section 8: Administrative contact
- Section 9: Validation Summary

System Help 7

Introduction

Next

Save

Save And Close

Round Guidance System Guidance

There are a number of online guidance prompts (marked as a 🚇) available to you throughout the online form to help you when completing an application. It is strongly advised that you also read the relevant Guidance for Applicants before completing your application.

Please keep the use of acronyms to a minimum. Only use acronyms where a term is used frequently throughout the application. If you do choose to use an acronym, do not assume that the reader knows what it means, and be sure to define it when first used.

You are strongly advised to structure the longer sections of the application form (particularly the Project Description and Breakdown) in such a way that they can be read easily by reviewers. The use of long passages of dense, unstructured text should be avoided.

Schematics, tables, illustrations, graphs, and other types of graphics can be embedded to clarify the project plan, but they should not clutter the central narrative. Images do not count towards the overall word count but inclusion of them to overcome word limits is not permitted. Images may only be included within the Project Description and Breakdown. Images included in other sections will be removed from the application and not seen by reviewers.

Members of the project team as well as partners, advisor and sub-contractors, will need to be registered and approved on the RMS before they can be added to an application. All team members, partners, advisors and sub-contractors will need to register on the PMO RMS before being added to the application as a team member or partner; if they accept, they will receive a further email to confirm their participation.

Please ensure that all team members invited to collaborate on this application have confirmed their involvement in this application before it is submitted.

Please ensure that you, and all your team members (including sub-contractors, advisors and clinical/healthcare partners), are registered on the Research Management System (RMS) in order to begin your application. We advise that you register on the RMS at least 7 days before the competition deadline to ensure that all accounts are approved in time.

If you have any gueries with your application, you can contact the SBRI Healthcare Programme Management Office at SBRI@LGCGroup.com.









Research Management System



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My Co-applications

You have 33 co-applications awaiting submission.

To view more details please select an application from the grid below.

27945 [Application Title] [Lead Applicant] Co Applicant N 07/10/2024 Pre-Submission	Reference	Title	Main Applicant	Role	Confirm	ned Last Updated	Application Status	
11:54:33	27945	[Application Title]	[Lead Applicant]	Co Applicant	N	07/10/2024 11:34:33	Pre-Submission	3









Research Management System

Dr Team Mem TeamMem@lgc.com

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SBRI Competition 27

Ref: 27945

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As a co-applicant you must first 'Confirm' your participation before the application can be submitted by the Lead Applicant. Please ensure your CV is up to date (this can be updated in the manage my details section).

Lead Applicant [Lead Applicant]

Title [Application Title]

Reference 27945

Status Pre-Submission

Total Requested £250,400.00

Organisation [Host Organisation]

Grant Type SBRI Competition 27

Funding Round SBRI Competition 27 - Work-related Digital Innovations for Individuals with Poor Mental Health

Closing Date 13 November 2024 1pm

Participants Co Applicant

Dr Team Mem Confirmed participation

No

Role: Co Applicant

Actions shown below are for your involvement as a Co Applicant

Confirm your participation

I have read the terms and conditions under which grants are awarded, and, if this application is successful, I agree to abide by them. I shall be actively engaged in the day-to-day management and control of the project and this proposal.

Confirm

Reject your participation

If you do not wish to participate in this application or think that this approach was in error please click the reject button below. This will send an email to the lead applicant and remove you from the application.

Reject









Q&A session- please do fire up any questions you might have in the Q&A box



SBRI Healthcare will hold a Q&A session for any additional questions applicants might have during the application process on 29th October 2024 from 9:30 to 11:00 am

Register here: https://www.eventbrite.co.uk/e/getting-ready-to-apply-sbrihealthcare-competition-27-tickets-1023361530887

To be kept up to date about all our initiatives, please subscribe to our newsletter adding your details at the bottom of this page: https://sbrihealthcare.co.uk/about-us#subform_section











SBRI Healthcare

LGC Ltd
Grant Management Group
15 Church Street
Twickenham TW1 3NL

Contact us for advice and specific guidance: T 020 8843 8125



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